



2015

## Annual Report

# Packard Health



## 2015 Packard Health In Review

2015 goes down in Packard Health record books as exceptional.

Patient visits topped 20,000 and most importantly, we laid the groundwork for significant and sustainable growth in the future. Federal funding, community partnerships, and staff commitment enabled us to reach out to Washtenaw County's most vulnerable as never before.

In August 2015 Packard Health, a Federally Qualified Health Center (FQHC), received a New Access Point Grant. The New Access Point funding provides operational support for new primary health care service sites for under-served communities and vulnerable populations. We are excited to have opened a new office in Ypsilanti in December 2015.

We worked closely and creatively with community partners to effectively leverage our funding and to plan services that go directly to the most needy including:

- Health care services at the Delonis Center
- Outreach to small shelters and Miller Manor, an affordable housing unit of Avalon Housing
- Mental health services at a time of crisis in our county's mental health system

In addition, we joined in partnership with several local non-profits to submit grants, seeking effective, integrated ways to solve problems and meet needs.

Packard Health has long been a "Community Partnership of Care" and those words ring truer than ever. Local organizations, our staff and our board of directors are working collaboratively to improve lives in Washtenaw County. And for our key partners, the patients who trust us with their health care, that is exceptional news indeed.

Thank you to everyone for your support of Packard Health!

Ray Rion, MD  
Executive Director

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A healthy community  
in which every individual has a dependable, high-quality healthcare home

# Packard Health

Primary care, mental health care, health promotion, and disease management programs are integrated at Packard Health. We specialize in coordinated care for patients with complex care needs and complicated lives.

**20,873 Patient Visits in FY2015\***

**35 active prenatal patients**

**70 psychiatric evaluations or therapy visits a month**



We're a Federally Qualified Health Center!

## Patient Advocacy Aided 1100 People

**800 patients were assisted with insurance enrollment, consults and troubleshooting**

- 185 Patients linked to community resources - clothing, transportation, vision/hearing, utility shut-offs, etc.
- 123 Patients aided with prescription assistance applications



### CELEBRATING 11 YEARS!

#### Packard Pacers Summer Walking Program

40 patients and families making healthy lifestyle changes took to the trails at County Farms - supported, encouraged, educated by our staff.

- 2316 Food Pantry Visits
- 91 New Enrollments into SNAP (food stamps)
- 60 Patients received \$100 in fresh produce from Ypsilanti Farmers Market via Prescription for Health Program

## 2015 Financial Statement\*

### Revenues

Patient Services Revenue	\$2,522,447	76.21%
MiPCT	\$224,043	6.77%
Meaningful Use	\$191,250	5.78%
Contributions	\$187,777	5.67%
WHP Safety Net	\$94,791	2.86%
Gov't Grants & Contracts	\$45,466	1.37%
HVPA Support	\$16,000	0.48%
BCBS Safety Net Grant	\$15,000	0.45%
Misc	\$13,024	0.39%
<b>TOTAL</b>	<b>\$3,309,798</b>	<b>100%</b>

### Expenses

Patient Services	\$2,684,948
Management	\$333,846
Development	\$61,867
<b>TOTAL</b>	<b>\$3,080,661</b>

### Payor Mix

Medicaid	40.85%
Private Insurance	35.08%
Medicare	15.47%
Washtenaw Health Plan	5.11%
Self-pay	3.49%
<b>TOTAL</b>	<b>100%</b>

\*2015 fiscal year ran from September 1, 2014 through August 31, 2015