

Packard Health



Annual Report

2014 Packard Health In Review

2014 was a year of significant, positive change for Packard Health.

The Affordable Care Act made a tremendous impact - 30% of our patients transitioned to new health care coverage. The State of Michigan's expansion of Medicaid to anyone with income below 138% of federal poverty guidelines was largely responsible for this positive outcome.

Even with the expansion of Medicaid, many Washtenaw county residents remain uninsured. These residents reliably find Packard Health. Nearly one in three new patients presenting for care are uninsured when they walk into our facility. Our patient advocates work diligently to help guide them to resources.

In 2014 Packard Health was designated a **Federally Qualified Health Center (FQHC) Look-Alike**, setting the stage for us to offer high quality services to more vulnerable and high-risk patients in Washtenaw County.

Packard also implemented a new electronic health records system, Athenahealth, a cloud based system that has one of the highest rated patient portals in the industry.

2015 may bring more positive change. We are eagerly awaiting the outcome of a New Access Point grant application that, if funded, will allow us to open a new office in Ypsilanti and provide services for the homeless in the Delonis Center.

Thank you to everyone for your support of Packard Health and most importantly, thank you to our patients for trusting us with your care.

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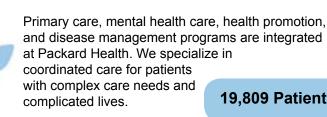
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Packard Health

19,809 Patient Visits in FY2014*



We helped almost 1,000 patients enroll in newly available insurance programs made possible by the Affordable Care Act.

30% of new patients arrive at Packard Health uninsured.



- 185 patients linked to community resources clothing, transportation, vision/hearing, utility shut-offs, etc.
- 132 patients aided with prescription assistance applications



CELEBRATING 10 YEARS! Packard Pacers Summer Walking Program More than 30 patients making healthy lifestyle changes took to the trails at County Farms -

changes took to the trails at County Farms - supported, encouraged, educated by our staff.

- 903 Food Pantry Visits
- 56 New Enrollments into SNAP (food stamps)
- 60 \$100 coupons distributed for fresh produce at Ypsilanti Farmers' Markets via Prescription for Health

2014 Financial Statement*

Revenues

Patient Services Revenue	\$1,911,155	70.62%
Contributions	\$269,144	9.95%
WHP Safety Net	\$175,000	6.47%
MiPCT	\$150,556	5.56%
HVPA Support	\$71,695	2.65%
United Way Grant	\$51,867	1.92%
WHI Support	\$45,835	1.69%
Gov't Grants & Contracts	\$29,119	1.08%
Misc	\$1,928	0.07%

TOTAL \$2,706,300 100.00%

Expenses

Patient Services \$2,294.964 Management \$279,537 Development \$53,810

TOTAL \$2,628,311

Payor Mix

Medicaid	39.19%
Private Insurance	34.56%
Medicare	16.16%
Washtenaw Health Plan	5.19%
Self-pay	4.90%

100.00%